



KEY FIGURES

EUR m	Q1 2018	Q1 2019	%	Change EUR m
Revenue	490.6	492.5	0.4%	1.9
Mail & Branch Network	359.6	354.7	-1.4%	-4.9
Parcel & Logistics	132.2	141.0	6.7%	8.8
Corporate/Consolidation	-1.2	-3.2	-	-2.0
Other operating income	34.6	21.0	-39.3%	-13.6
Raw materials, consumables and services used	-103.9	-110.3	-6.1%	-6.4
Staff costs	-274.0	-251.7	8.1%	22.3
Other operating expenses	-70.3	-66.3	5.6%	4.0
Results from financial assets accounted for using the equity method	-0.6	-0.7	-8.2%	0.0
EBITDA	76.5	84.6	10.7%	8.2
Depreciation, amortisation and impairment losses	-19.8	-27.2	-37.7%	-7.4
EBIT	56.7	57.4	1.3%	0.7
Mail & Branch Network	73.6	75.3	2.4%	1.7
Parcel & Logistics	10.9	9.7	-10.8%	-1.2
Corporate/Consolidation	-27.8	-27.6	0.6%	0.2
Other financial result	1.7	3.4	>100%	1.8
Earnings before tax	58.4	60.8	4.2%	2.5
Income tax	-16.5	-17.5	-6.0%	-1.0
Profit for the period	41.8	43.3	3.5%	1.5
Earnings per share (EUR) ¹	0.62	0.64	3.4%	0.02
Cash flow from operating activities	175.9	72.3	-58.9%	-103.6
Investment in property, plant and equipment (CAPEX)	-41.0	-19.7	52.0%	21.3
Free cash flow	134.2	19.0	-85.9%	-115.3
Operating free cash flow² (Free cash flow before acquisitions/securities and Growth CAPEX)	55.1	60.8	10.4%	5.7

¹ Undiluted earnings per share in relation to 67552,638 shares

² Q1 2018: excluding special effects of EUR 95.9m as a result of the termination of the cooperation agreement with BAWAG P.S.K.