



PRESS RELEASE
8 May 2024

KEY FIGURES

EUR m	Q1 2023	Q1 2024	%	Change EUR m
Revenue	664.7	758.6	14.1 %	94.0
Mail	308.6	315.6	2.3 %	7.0
Parcel & Logistics	327.1	402.9	23.2 %	75.8
Retail & Bank	37.5	47.2	26.0 %	9.8
Corporate/Consolidation	-8.5	-7.0	17.5 %	1.5
Other operating income	18.6	23.6	26.7 %	5.0
Raw materials, consumables and services used	-197.6	-224.3	-13.5 %	-26.7
Expenses from financial services	-1.9	-11.3	<-100 %	-9.4
Staff costs	-299.8	-341.9	-14.0 %	-42.1
Other operating expenses	-91.3	-103.8	-13.7 %	-12.5
Results from financial assets accounted for using the equity method	0.1	0.5	>100 %	0.5
Net monetary gain	2.4	1.9	-20.9 %	-0.5
EBITDA	95.1	103.4	8.7 %	8.2
Depreciation, amortisation and impairment losses	-48.1	-51.0	-6.0 %	-2.9
EBIT	47.0	52.4	11.4 %	5.3
Mail	41.0	42.3	3.3 %	1.3
Parcel & Logistics	16.7	24.2	44.9 %	7.5
Retail & Bank	0.9	-2.7	<-100 %	-3.5
Corporate/Consolidation ¹	-11.5	-11.4	0.4 %	0.0
Financial result	-3.4	1.3	>100 %	4.7
Profit before tax	43.6	53.7	23.0 %	10.0
Income tax	-11.6	-12.0	-3.4 %	-0.4
Profit for the period	32.0	41.6	30.1 %	9.6
Earnings per share (EUR)²	0.46	0.59	28.2 %	0.13
Gross cash flow	79.8	92.7	16.1 %	12.9
Cash flow from operating activities	-50.9	147.0	>100 %	197.9
CAPEX	24.1	25.0	3.6 %	0.9
Free cash flow	-106.8	74.9	>100 %	181.7
Operating free cash flow³	75.1	72.3	-3.7 %	-2.8

¹ Includes the intra-Group cost allocation procedure

² Undiluted earnings per share in relation to 67,552,638 shares

³ Free cash flow before acquisitions/securities/money market investments, Growth CAPEX and core banking assets