



PRESS RELEASE
13 March 2024

KEY FIGURES

EUR m	2022	2023	Change		Q4 2022	Q4 2023
			%	EUR m		
Revenue	2,522.0	2,740.8	8.7 %	218.8	706.2	771.5
Mail	1,218.0	1,190.4	-2.3 %	-27.6	331.1	323.8
Parcel & Logistics	1,214.6	1,416.5	16.6 %	201.9	349.4	407.4
Retail & Bank	122.5	168.6	37.6 %	46.1	37.3	50.0
Corporate/Consolidation	-33.2	-34.7	-4.7 %	-1.6	-11.6	-9.6
Other operating income	107.3	100.3	-6.5 %	-6.9	28.3	23.4
Raw materials, consumables and services used	-750.1	-832.4	-11.0 %	-82.3	-218.9	-235.4
Expenses for financial services	-11.3	-21.6	-90.6 %	-10.3	-1.8	-9.7
Staff costs	-1,144.2	-1,215.4	-6.2 %	-71.2	-298.8	-328.7
Other operating expenses	-352.3	-387.4	-10.0 %	-35.1	-102.3	-112.9
Results from financial assets accounted for using the equity method	-0.3	2.1	>100 %	2.5	-0.1	0.6
Net monetary gain	1.8	5.1	>100 %	3.3	2.2	0.3
EBITDA	372.7	391.6	5.0 %	18.8	114.7	109.1
Depreciation, amortisation and impairment losses	-184.3	-201.3	-9.2 %	-17.0	-51.6	-49.7
EBIT	188.4	190.2	1.0 %	1.8	63.1	59.5
Mail	157.6	152.3	-3.3 %	-5.3	46.9	50.2
Parcel & Logistics	88.8	89.5	0.8 %	0.7	30.1	28.8
Retail & Bank	-26.7	-13.7	48.6 %	12.9	-1.8	-8.1
Corporate/Consolidation ¹	-31.3	-37.9	-20.9 %	-6.6	-12.1	-11.4
Financial result	-24.7	-3.0	87.8 %	21.7	-3.6	0.5
Profit before tax	163.7	187.2	14.4 %	23.5	59.5	60.0
Income tax	-35.6	-48.5	-36.4 %	-12.9	-16.1	-12.0
Profit for the period	128.1	138.7	8.3 %	10.6	43.4	47.9
Earnings per share (EUR)²	1.86	1.96	5.5 %	0.10	0.61	0.66
Gross cash flow	330.6	320.6	-3.0 %	-10.1	96.8	104.5
Cash flow from operating activities	-80.0	254.5	>100 %	334.4	65.5	181.1
CAPEX	151.8	155.3	2.3 %	3.4	52.4	57.3
Free cash flow	-270.3	158.8	>100 %	429.1	9.6	136.7
Operating free cash flow³	183.1	221.6	21.0 %	38.5	35.5	44.4

¹ Includes the intra-Group cost allocation procedure

² Undiluted earnings per share in relation to 67,552,638 shares

³ Free cash flow before acquisitions/securities/money market investments, Growth CAPEX and core banking assets