



PRESS RELEASE
7 August 2024

KEY FIGURES

EUR m	H1 2023	H1 2024	Change		Q2 2023	Q2 2024
			%	EUR m		
Revenue	1,284.8	1,505.2	17.2 %	220.4	620.2	746.6
Mail	598.1	619.0	3.5 %	21.0	289.5	303.5
Parcel & Logistics	628.4	804.9	28.1 %	176.5	301.3	402.0
Retail & Bank	76.5	95.7	25.0 %	19.1	39.1	48.4
Corporate/Consolidation	-18.2	-14.4	20.8 %	3.8	-9.7	-7.4
Other operating income	38.0	47.8	26.0 %	9.9	19.4	24.3
Raw materials, consumables and services used	-374.7	-433.9	-15.8 %	-59.2	-177.1	-209.6
Expenses from financial services	-5.8	-23.7	<-100 %	-17.8	-3.9	-12.4
Staff costs	-579.2	-692.7	-19.6 %	-113.5	-279.4	-350.9
Other operating expenses	-177.9	-196.2	-10.3 %	-18.3	-86.6	-92.4
Results from financial assets acc. for using the equity method	0.8	1.3	63.8 %	0.5	0.8	0.8
Net monetary gain	3.1	3.6	15.9 %	0.5	0.7	1.7
EBITDA	189.0	211.5	11.9 %	22.5	93.9	108.1
Depreciation, amortisation and impairment losses	-93.8	-105.9	-12.9 %	-12.1	-45.7	-54.9
EBIT	95.2	105.6	10.9 %	10.4	48.2	53.2
Mail	77.6	83.0	6.9 %	5.3	36.7	40.7
Parcel & Logistics	36.3	47.3	30.1 %	10.9	19.7	23.1
Retail & Bank	1.1	-5.3	<-100 %	-6.4	0.3	-2.6
Corporate/Consolidation ¹	-19.9	-19.4	2.6 %	0.5	-8.4	-7.9
Financial result	5.7	-1.6	<-100 %	-7.3	9.1	-2.9
Profit before tax	100.9	104.0	3.0 %	3.1	57.3	50.3
Income tax	-22.3	-25.5	-14.5 %	-3.2	-10.6	-13.5
Profit for the period	78.6	78.5	-0.2 %	-0.2	46.6	36.8
Earnings per share (EUR)²	1.13	1.12	-1.5 %	-0.02	0.67	0.53
Gross cash flow	156.7	185.8	18.6 %	29.2	76.9	93.2
Cash flow from operating activities	11.4	185.7	>100 %	174.3	62.3	38.7
CAPEX	47.6	46.3	-2.7 %	-1.3	23.5	21.3
Free cash flow	-23.0	154.1	>100 %	177.2	83.8	79.3
Operating free cash flow³	115.5	147.1	27.3 %	31.6	40.4	74.8

¹ Includes the intra-Group cost allocation procedure

² Undiluted earnings per share in relation to 67,552,638 shares

³ Free cash flow before acquisitions/securities/money market investments, Growth CAPEX and core banking assets