

KEY FIGURES

			Change	
EUR m	Q1 2022	Q1 2023	%	EUR m
Revenue	601.4	664.7	10.5%	63.3
Mail	298.9	308.6	3.3%	9.7
Parcel & Logistics	283.1	327.1	15.5%	44.0
Retail & Bank	26.4	37.5	41.8%	11.1
Corporate/Consolidation	-7.0	-8.5	-21.1%	-1.5
Other operating income	28.4	18.6	-34.5%	-9.8
Raw materials, consumables and services used	-175.6	-197.6	-12.5%	-22.0
Expenses for financial services	-3.2	-1.9	40.0%	1.3
Staff costs	-288.0	-299.8	-4.1%	-11.8
Other operating expenses	-81.9	-91.3	-11.5%	-9.4
Results from financial assets accounted for using the equity method	0.2	0.1	-62.8%	-0.1
Net monetary gain	0.0	2.4	>100%	2.4
EBITDA	81.2	95.1	17.1%	13.9
Depreciation, amortisation and impairment losses	-41.6	-48.1	-15.6%	-6.5
EBIT	39.6	47.0	18.7%	7.4
Mail	41.1	41.0	-0.3%	-0.1
Parcel & Logistics	17.4	16.7	-4.4%	-0.8
Retail & Bank	-10.7	0.9	>100%	11.6
Corporate/Consolidation ¹	-8.2	-11.5	-40.3%	-3.3
Financial result	1.1	-3.4	<-100%	-4.5
Profit before tax	40.7	43.6	7.2%	2.9
Income tax	-10.2	-11.6	-14.0%	-1.4
Profit for the period	30.5	32.0	4.9%	1.5
Earnings per share (EUR) ²	0.46	0.46	0.4%	0.00
			2.10	
Gross cash flow	77.9	79.8	2.4%	1.9
Cash flow from operating activities	-20.6	-50.9	<-100%	-30.3
CAPEX	23.6	24.1	2.2%	0.5
Free cash flow	-38.4	-106.8	<-100%	-68.4
Operating free cash flow ³	72.1	75.1	4.1%	3.0

 $^{^{\}rm 1}$ Includes the intra-Group cost allocation procedure

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² Undiluted earnings per share in relation to 67,552,638 shares

³ Free cash flow before acquisitions/securities/money market investments, growth CAPEX and core banking assets