

KEY FIGURES

EUR m	H1 2016	H1 2017	Change		Q2 2016	Q2 2017
			%	EUR m		
Revenue excl. trans-o-flex	936.3	953.7	1.9%	17.4	466.6	465.0
Revenue	1,071.1	953.7	-11.0%	-117.4	478.3	465.0
thereof Mail & Branch Network Division	736.8	720.9	-2.2%	-15.8	366.3	348.5
thereof Parcel & Logistics Division	334.3	232.7	-30.4%	-101.6	112.1	116.5
Parcel & Logistics Division excl. trans-o-flex	199.5	232.7	16.7%	33.2	100.3	116.5
thereof Corporate	0.0	0.0	-	0.0	0.0	0.0
Other operating income	36.2	27.7	-23.4%	-8.5	12.7	13.0
Raw materials, consumables and services used	-286.3	-196.3	31.4%	90.0	-103.1	-96.4
Staff costs	-545.3	-514.4	5.7%	30.8	-258.8	-251.4
Other operating expenses	-139.1	-126.7	9.0%	12.5	-61.9	-64.4
Results from financial assets accounted for using the equity method	0.6	-0.8	<-100%	-1.3	0.5	-0.2
Earnings before interest, tax, depreciation and amortisation (EBITDA)	137.2	143.3	4.5%	6.1	67.8	65.6
Depreciation, amortisation and impairment losses	-38.5	-41.1	-6.7%	-2.6	-20.2	-17.7
Earnings before interest and tax (EBIT)	98.6	102.2	3.6%	3.5	47.6	47.8
thereof Mail & Branch Network Division	143.2	145.0	1.2%	1.7	71.7	71.0
thereof Parcel & Logistics Division	16.9	19.0	12.2%	2.1	9.2	9.6
thereof Corporate/Consolidation	-61.5	-61.8	-0.4%	-0.3	-33.2	-32.7
Other financial result	-0.5	-0.1	81.7%	0.4	-0.3	0.0
Earnings before tax (EBT)	98.1	102.1	4.0%	3.9	47.3	47.9
Income tax	-24.4	-25.9	-6.3%	-1.5	-12.2	-12.1
Profit for the period	73.8	76.2	3.3%	2.4	35.1	35.8
Earnings per share (EUR) ¹	1.09	1.13	3.4%	0.04	0.52	0.53
Cash flow from operating activities	109.3	108.9	-0.4%	-0.4	49.3	47.1
Investment in property, plant and equipment (CAPEX)	-38.5	-28.0	27.3%	10.5	-21.4	-13.2
Operating free cash flow²	91.2	93.2	2.2%	2.0	39.1	38.0

¹ Undiluted earnings per share in relation to 67,552,638 shares

² Free cash flow before acquisitions/securities and before new corporate headquarters

