

KEY FIGURES

EUR m	H1 2017 ¹	H1 2018	Change		Q2 2017 ¹	Q2 2018
			%	EUR m		
Revenue	953.7	955.2	0.2%	1.6	465.0	464.6
Mail & Branch Network	721.4	695.0	-3.7%	-26.4	348.8	335.4
Parcel & Logistics	234.4	262.6	12.1%	28.3	117.3	130.4
Corporate/Consolidation	-2.0	-2.4	-16.9%	-0.3	-1.0	-1.2
Other operating income	27.7	50.9	83.7%	23.2	13.0	16.3
Raw materials, consumables and services used	-196.3	-206.2	-5.1%	-10.0	-96.4	-102.3
Staff costs	-514.4	-516.5	-0.4%	-2.1	-251.4	-242.5
Other operating expenses	-126.7	-137.8	-8.8%	-11.2	-64.4	-67.5
Results from financial assets accounted for using the equity method	-0.8	-1.3	-69.2%	-0.5	-0.2	-0.7
EBITDA	143.3	144.3	0.7%	1.0	65.6	67.9
Depreciation, amortisation and impairment losses	-41.1	-39.3	4.5%	1.9	-17.7	-19.5
EBIT	102.2	105.1	2.8%	2.9	47.8	48.4
Mail & Branch Network	145.0	138.7	-4.3%	-6.3	71.0	65.1
Parcel & Logistics	19.0	20.4	7.4%	1.4	9.6	9.5
Corporate/Consolidation	-61.8	-54.1	12.5%	7.7	-32.7	-26.3
Other financial result	-0.1	3.2	>100%	3.3	0.0	1.5
Earnings before tax	102.1	108.2	6.0%	6.2	47.9	49.9
Income tax	-25.9	-32.3	-24.9%	-6.4	-12.1	-15.8
Profit for the period	76.2	75.9	-0.4%	-0.3	35.8	34.1
Earnings per share (EUR) ²	1.13	1.12	-0.5%	-0.01	0.53	0.50
Cash flow from operating activities	108.9	173.4	59.1%	64.4	47.1	-2.6
Investment in property, plant and equipment (CAPEX)	-28.0	-67.4	<-100%	-39.4	-13.2	-26.4
Free cash flow	63.9	104.1	62.8%	40.2	33.7	-30.1
Free cash flow before acquisitions/securities and growth CAPEX³	93.2	134.1	44.0%	41.0	38.0	-16.9

¹ Adjustment of revenue in segment reporting

² Undiluted earnings per share in relation to 67,552,638 shares

³ Q2 2017, H1 2017: Free cash flow before acquisitions/securities and new corporate headquarters

