

KEY FIGURES

			Change			
EUR m	H1 2024	H1 2025	%	EUR m	Q2 2024	Q2 2025
Revenue	1,505.2	1,488.1	-1.1%	-17.1	746.6	724.6
Mail	619.0	582.7	-5.9%	-36.3	303.5	283.2
Parcel & Logistics	804.9	817.0	1.5%	12.1	402.0	398.7
Retail & Bank	95.7	94.5	-1.2%	-1.2	48.4	45.8
Corporate/Consolidation	-14.4	-6.1	57.7%	8.3	-7.4	-3.1
Other operating income	47.8	60.1	25.6%	12.3	24.3	28.1
Raw materials, consumables and services used	-433.9	-429.5	1.0%	4.4	-209.6	-207.5
Expenses from financial services	-23.7	-22.6	4.6%	1.1	-12.4	-9.7
Staff costs	-692.7	-699.0	-0.9%	-6.3	-350.9	-338.8
Other operating expenses	-196.2	-202.8	-3.4%	-6.7	-92.4	-100.2
Results from financial assets accounted for using						
the equity method	1.3	1.9	41.3%	0.6	0.8	0.9
Net monetary gain	3.6	3.2	-10.6%	-0.4	1.7	0.4
EBITDA	211.5	199.4	-5.7%	-12.1	108.1	97.8
Depreciation, amortisation and impairment losses	-105.9	-105.4	0.5%	0.5	-54.9	-52.2
EBIT	105.6	94.0	-11.0%	-11.6	53.2	45.6
Mail	83.0	67.0	-19.3%	-16.0	40.7	29.1
Parcel & Logistics	47.3	32.1	-32.1%	-15.2	23.1	13.5
Retail & Bank	-5.3	4.7	>100%	9.9	-2.6	5.7
Corporate/Consolidation ¹	-19.4	-9.7	49.9%	9.7	-7.9	-2.7
Financial result	-1.6	-1.8	-11.3%	-0.2	-2.9	-4.1
Profit before tax	104.0	92.2	-11.3%	-11.8	50.3	41.5
Income tax	-25.5	-23.8	6.7%	1.7	-13.5	-12.7
Profit for the period	78.5	68.4	-12.8%	-10.1	36.8	28.8
Earnings per share (EUR) ²	1.12	0.99	-11.3%	-0.13	0.53	0.43
Gross cash flow	185.8	158.3	-14.8%	-27.5	93.2	76.9
Cash flow from operating activities	185.7	28.6	-84.6%	-157.1	38.7	-35.4
CAPEX	46.3	41.3	-10.8%	-5.0	21.3	16.5
Free cash flow	154.1	29.6	-80.8%	-124.5	79.3	-15.6
Operating free cash flow ³	147.1	160.9	9.3%	13.7	74.8	36.2

 $^{^1}$ Includes the intra-Group cost allocation procedure 2 Undiluted earnings per share in relation to 67.552.638 shares 3 Free cash flow before acquisitions/securities/money market investments, Growth CAPEX and core banking assets