



PRESS INFORMATION
11 March 2022

KEY FIGURES

EUR m	2020 ¹	2021	Change		Q4 2020 ¹	Q4 2021
			%	EUR m		
Revenue	2,192.0	2,519.6	14.9%	327.6	692.5	685.4
Mail	1,222.7	1,224.2	0.1%	1.5	339.4	330.8
Parcel & Logistics	913.6	1,245.7	36.4%	332.2	336.9	340.1
Retail & Bank	67.4	74.7	10.8%	7.3	20.1	22.2
Corporate/Consolidation	-11.7	-25.0	<-100%	-13.3	-3.9	-7.7
Other operating income	64.1	95.2	48.5%	31.1	20.1	35.8
Raw materials, consum. and services used	-596.2	-715.7	-20.0%	-119.5	-200.9	-198.8
Expenses for financial services	-2.8	-5.4	-96.4%	-2.7	-1.1	-1.7
Staff costs	-1,041.4	-1,160.1	-11.4%	-118.7	-295.2	-312.6
Other operating expenses	-314.4	-363.8	-15.7%	-49.4	-92.6	-104.5
Results from financial assets acc. for using the equity method	1.5	0.6	-58.6%	-0.9	0.1	0.4
EBITDA	302.8	370.4	22.3%	67.6	122.9	104.0
Depreciation, amortisation and impairment losses	-142.2	-165.6	-16.5%	-23.5	-43.7	-43.3
EBIT	160.6	204.7	27.5%	44.1	79.2	60.7
Mail	164.4	155.2	-5.6%	-9.2	57.7	44.4
Parcel & Logistics	73.5	118.1	60.6%	44.5	40.9	36.7
Retail & Bank	-43.8	-39.2	10.4%	4.6	-6.4	-5.3
Corporate/Consolidation ²	-33.5	-29.3	12.7%	4.2	-12.9	-15.1
Financial result	1.4	11.7	>100%	10.2	-2.5	10.1
Profit before tax	162.1	216.4	33.5%	54.4	76.8	70.8
Income tax	-46.8	-58.0	-24.1%	-11.3	-25.9	-22.9
Profit for the period	115.3	158.4	37.4%	43.1	50.8	47.9
Earnings per share (EUR)³	1.75	2.25	28.7%	0.50	0.72	0.69
Gross cash flow	328.3	442.4	34.8%	114.1	135.9	124.5
Cash flow from operating activities	732.6	493.3	-32.7%	-239.3	214.1	80.6
CAPEX	143.3	161.2	12.5%	18.0	81.6	67.3
Free cash flow	739.6	748.4	1.2%	8.8	158.7	378.4
Operating free cash flow⁴	125.7	217.9	73.3%	92.2	31.1	21.5

¹ Adjusted presentation

² Includes the intra-Group cost allocation procedure

³ Undiluted earnings per share in relation to 67,552,638 shares

⁴ Free cash flow before acquisitions/securities/money market investments, Growth CAPEX and core banking assets