PRESS INFORMATION
11 November 2022

KEY FIGURES

EUR m	Q1–3 2021[1]	Q1–3 2022	Change %	Change EUR m	Q3 2021[1]	Q3 2022
Revenue	**1,834.2**	**1,815.9**	**–1.0 %**	**–18.3**	**571.6**	**604.1**
Mail	893.4	886.9	–0.7 %	–6.5	285.2	287.4
Parcel & Logistics	905.6	865.3	–4.5 %	–40.4	277.6	293.2
Retail & Bank	52.5	85.2	62.2 %	32.7	16.2	31.0
Corporate/Consolidation	–17.4	–21.5	–24.0 %	–4.2	–7.4	–7.6
Other operating income	59.3	78.9	33.0 %	19.6	16.2	19.7
Raw materials, consumables and services used	–516.9	–531.2	–2.8 %	–14.2	–161.9	–181.7
Expenses from financial services	–3.7	–9.5	<-100 %	–5.8	–1.4	–3.1
Staff costs	–847.5	–845.4	0.2 %	2.1	–259.9	–273.6
Other operating expenses	–259.3	–250.0	3.6 %	9.3	–82.5	–84.9
Results from financial assets accounted for using the equity method	0.3	–0.2	<-100 %	–0.5	–0.1	–0.3
Net monetary loss	0.0	–0.4	<-100 %	–0.4	0.0	–1.6
EBITDA	**266.3**	**258.0**	**–3.1 %**	**–8.3**	**81.9**	**78.6**
Depreciation, amortisation and impairment losses	–122.3	–132.7	–8.5 %	–10.4	–41.3	–44.2
EBIT	**144.0**	**125.3**	**–13.0 %**	**–18.7**	**40.6**	**34.3**
Mail	110.8	110.7	–0.1 %	–0.1	28.4	27.8
Parcel & Logistics	81.3	58.6	–27.9 %	–22.7	21.6	13.2
Retail & Bank	–33.9	–24.8	26.8 %	9.1	–6.9	–4.4
Corporate/Consolidation[2]	–14.2	–19.2	–35.4 %	–5.0	–2.5	–2.3
Financial result	1.6	–21.1	<-100 %	–22.7	–3.0	–7.6
Profit before tax	**145.6**	**104.2**	**–28.4 %**	**–41.4**	**37.6**	**26.7**
Income tax	–35.1	–19.5	44.6 %	15.7	–11.2	3.2
Profit for the period	**110.5**	**84.8**	**–23.3 %**	**–25.7**	**26.3**	**30.0**
Earnings per share (EUR)[3]	**1.57**	**1.25**	**–20.5 %**	**–0.32**	**0.39**	**0.41**
Gross cash flow	**317.9**	**233.9**	**–26.4 %**	**–84.1**	**90.5**	**71.9**
Cash flow from operating activities	**412.7**	**–145.5**	**<–100 %**	**–558.2**	**131.2**	**–190.5**
CAPEX	93.9	99.5	5.9 %	5.6	46.9	40.8
Free cash flow	**370.0**	**–279.9**	**<–100 %**	**–649.9**	**102.9**	**–225.7**
Operating free cash flow[4]	**196.4**	**147.6**	**–24.8 %**	**–48.7**	**57.3**	**41.8**

[1] Adjusted presentation
[2] Includes the intra-Group cost allocation procedure
[3] Undiluted earnings per share in relation to 67,552,638 shares
[4] Free cash flow before acquisitions/securities/money market investments, Growth CAPEX and core banking assets

CONTACTS

Austrian Post
Ingeborg Gratzer
Head of Media Relations & Internal Communications
Tel.: +43 (0) 57767-32010
presse@post.at

Austrian Post
Harald Hagenauer
Head of Investor Relations, Group Auditing & Compliance
Tel.: +43 (0) 57767-30400
investor@post.at

Vienna, 11 November 2022