



PRESS INFORMATION
12 August 2021

KEY FIGURES H1 2021

EUR m	H1 2020 ¹	H1 2021	Change		Q2 2020 ¹	Q2 2021
			%	EUR m		
Revenue	981.9	1,260.4	28.4 %	278.5	479.1	614.3
Mail	590.6	608.2	3.0 %	17.6	273.1	297.3
Parcel & Logistics	367.9	628.1	70.7 %	260.2	193.4	304.4
Retail & Bank	28.6	34.0	18.9 %	5.4	15.5	17.3
Corporate/Consolidation	-5.3	-9.9	-89.2 %	-4.7	-2.8	-4.6
Other operating income	28.4	43.1	51.9 %	14.7	15.0	20.9
Raw materials, consumables and services used	-260.4	-355.0	-36.3 %	-94.6	-133.4	-169.5
Staff costs	-494.7	-587.6	-18.8 %	-92.9	-241.2	-284.1
Other operating expenses	-143.4	-176.8	-23.3 %	-33.4	-73.1	-96.3
Results from financial assets accounted for using the equity method	0.5	0.4	-21.0 %	-0.1	0.5	0.1
EBITDA	112.3	184.5	64.3 %	72.2	46.9	85.5
Depreciation, amortisation and impairment losses	-64.0	-81.1	-26.6 %	-17.0	-32.0	-41.8
EBIT	48.2	103.4	>100 %	55.2	14.9	43.7
Mail	73.2	82.4	12.6 %	9.2	26.3	36.9
Parcel & Logistics	18.2	59.7	>100 %	41.5	9.4	23.8
Retail & Bank	-28.7	-27.0	6.1 %	1.7	-12.3	-8.5
Corporate/Consolidation ²	-14.4	-11.7	18.9 %	2.7	-8.6	-8.6
Financial result	5.1	4.7	-9.2 %	-0.5	4.0	2.3
Profit before tax	53.3	108.1	>100 %	54.7	18.9	45.9
Income tax	-14.2	-23.9	-68.1 %	-9.7	-5.9	-11.7
Profit for the period	39.1	84.2	>100 %	45.0	12.9	34.3
Earnings per share (EUR)³	0.66	1.18	79.2 %	0.52	0.24	0.47
Gross cash flow	117.2	226.1	92.9 %	108.9	45.2	117.2
Cash flow from operating activities	306.9	281.5	-8.3 %	-25.4	210.2	157.5
CAPEX	37.7	47.0	24.5 %	9.2	15.8	28.6
Free cash flow	416.0	267.1	-35.8 %	-148.8	318.3	149.5
Operating free cash flow⁴	45.3	139.1	>100 %	93.7	-12.8	64.7

¹ Adjusted presentation

² Includes the intra-Group cost allocation procedure

³ Undiluted earnings per share in relation to 67,552,638 shares

⁴ Free cash flow before acquisitions/securities/money market investments, Growth CAPEX and core banking assets