



PRESS INFORMATION
11 November 2021

KEY FIGURES

EUR m	Q1-3 2020 ¹	Q1-3 2021	Change		Q3 2020 ¹	Q3 2021
			%	EUR m		
Revenue	1,497.9	1,830.5	22.2 %	332.6	516.0	570.1
Mail	883.3	893.4	1.1 %	10.1	292.7	285.2
Parcel & Logistics	576.6	905.6	57.1 %	329.0	208.7	277.6
Retail & Bank	45.7	48.8	6.7 %	3.1	17.1	14.8
Corporate/Consolidation	-7.8	-17.4	<-100 %	-9.6	-2.5	-7.4
Other operating income	44.0	59.3	34.8 %	15.3	15.6	16.2
Raw materials, consumables and services used	-395.3	-516.9	-30.8 %	-121.6	-134.9	-161.9
Staff costs	-746.2	-847.5	-13.6 %	-101.3	-251.6	-259.9
Other operating expenses	-221.8	-259.3	-16.9 %	-37.5	-78.5	-82.5
Results from financial assets acc. for using the equity method	1.4	0.3	-81.8 %	-1.2	0.9	-0.1
EBITDA	179.9	266.3	48.1 %	86.4	67.6	81.9
Depreciation, amortisation and impairment losses	-98.5	-122.3	-24.2 %	-23.8	-34.5	-41.3
EBIT	81.4	144.0	76.9 %	62.6	33.2	40.6
Mail	106.7	110.8	3.8 %	4.1	33.5	28.4
Parcel & Logistics	32.6	81.3	>100 %	48.7	14.5	21.6
Retail & Bank	-37.3	-33.9	9.1 %	3.4	-8.6	-6.9
Corporate/Consolidation ²	-20.7	-14.2	31.3 %	6.5	-6.2	-2.5
Financial result	3.9	1.6	-58.6 %	-2.3	-1.2	-3.0
Profit before tax	85.3	145.6	70.7 %	60.3	32.0	37.6
Income tax	-20.8	-35.1	-68.8 %	-14.3	-6.6	-11.2
Profit for the period	64.5	110.5	71.4 %	46.0	25.4	26.3
Earnings per share (EUR)³	1.03	1.57	51.9 %	0.54	0.37	0.39
Gross cash flow	191.8	315.9	64.7 %	124.0	74.6	89.7
Cash flow from operating activities	518.5	412.7	-20.4 %	-105.8	211.6	131.2
CAPEX	61.6	93.9	52.3 %	32.3	23.9	46.9
Free cash flow	581.0	370.0	-36.3 %	-210.9	165.0	102.9
Operating free cash flow⁴	94.6	196.5	>100 %	101.9	49.2	57.4

¹ Adjusted presentation

² Includes the intra-Group cost allocation procedure

³ Undiluted earnings per share in relation to 67,552,638 shares

⁴ Free cash flow before acquisitions/securities/money market investments, Growth CAPEX and core banking assets