



PRESS INFORMATION
11 August 2022

KEY FIGURES

EUR m	H1 2021 ¹	H1 2022	Change		Q2 2021 ¹	Q2 2022
			%	EUR m		
Revenue	1,262.6	1,211.8	-4.0%	-50.9	615.6	610.4
Mail	608.2	599.5	-1.4%	-8.7	297.3	300.7
Parcel & Logistics	628.1	572.0	-8.9%	-56.0	304.4	288.9
Retail & Bank	36.3	54.2	49.3%	17.9	18.6	27.7
Corporate/Consolidation	-9.9	-14.0	-40.5%	-4.0	-4.6	-6.9
Other operating income	43.1	59.2	37.4%	16.1	20.9	30.8
Raw materials, consumables and services used	-355.0	-349.4	1.6%	5.6	-169.5	-173.8
Expenses for financial services	-2.3	-6.4	<-100%	-4.1	-1.3	-3.2
Staff costs	-587.6	-571.8	2.7%	15.7	-284.1	-283.9
Other operating expenses	-176.8	-165.1	6.6%	11.7	-96.3	-83.2
Results from financial assets accounted for using the equity method	0.4	0.1	-81.7%	-0.3	0.1	-0.1
Net monetary gain	0.0	1.1	>100%	1.1	0.0	1.1
EBITDA	184.5	179.4	-2.7%	-5.0	85.5	98.2
Depreciation, amortisation and impairm. losses	-81.1	-88.4	-9.1%	-7.4	-41.8	-46.8
EBIT	103.4	91.0	-12.0%	-12.4	43.7	51.4
Mail	82.4	82.9	0.6%	0.5	36.9	41.8
Parcel & Logistics	59.7	45.5	-23.9%	-14.2	23.8	28.0
Retail & Bank	-27.0	-20.4	24.4%	6.6	-8.5	-9.7
Corporate/Consolidation ²	-11.7	-16.9	-44.6%	-5.2	-8.6	-8.7
Financial result	4.7	-13.5	<-100%	-18.2	2.3	-14.6
Profit before tax	108.1	77.5	-28.3%	-30.6	45.9	36.8
Income tax	-23.9	-22.7	5.2%	1.2	-11.7	-12.5
Profit for the period	84.2	54.8	-34.9%	-29.4	34.3	24.3
Earnings per share (EUR)³	1.18	0.83	-29.4%	-0.35	0.47	0.38
Gross cash flow⁴	227.4	161.9	-28.8%	-65.5	117.9	84.0
Cash flow from operating activities	281.5	45.0	-84.0%	-236.5	157.5	65.6
CAPEX	47.0	58.7	24.9%	11.7	28.6	35.1
Free cash flow	267.1	-54.2	<-100%	-321.4	149.5	-15.8
Operating free cash flow⁵	139.1	105.8	-23.9%	-33.3	64.7	33.7

¹ The presentation of financial services in the consolidated income statement has been adjusted. Income from financial services is recognised under revenue, while expenses from financial services are reported separately (previously, income and expenses from financial services were presented net under revenue).

² Includes the intra-Group cost allocation procedure

³ Undiluted earnings per share in relation to 67,552,638 shares

⁴ The presentation of the provision of financial services has been adjusted. Interest from financial services were reported separately as part of cash flow from operating activities.

⁵ Free cash flow before acquisitions/securities/money market investments, Growth CAPEX and core banking assets