



PRESS INFORMATION
10 August 2023

KEY FIGURES

EUR m	H1 2022	H1 2023	Change		Q2 2022	Q2 2023
			%	EUR m		
Revenue	1,211.8	1,284.8	6.0 %	73.0	610.4	620.2
Mail	599.5	598.1	-0.2 %	-1.5	300.7	289.5
Parcel & Logistics	572.0	628.4	9.9 %	56.4	288.9	301.3
Retail & Bank	54.2	76.5	41.3 %	22.4	27.7	39.1
Corporate/Consolidation	-14.0	-18.2	-30.5 %	-4.3	-6.9	-9.7
Other operating income	59.2	38.0	-35.9 %	-21.2	30.8	19.4
Raw materials, consumables and services used	-349.4	-374.7	-7.2 %	-25.2	-173.8	-177.1
Expenses for financial services	-6.4	-5.8	8.4 %	0.5	-3.2	-3.9
Staff costs	-571.8	-579.2	-1.3 %	-7.4	-283.9	-279.4
Other operating expenses	-165.1	-177.9	-7.8 %	-12.8	-83.2	-86.6
Results from financial assets accounted for using the equity method	0.1	0.8	>100 %	0.8	-0.1	0.8
Net monetary gain	1.1	3.1	>100 %	1.9	1.1	0.7
EBITDA	179.4	189.0	5.3 %	9.6	98.2	93.9
Depreciation, amortisation and impairment losses	-88.4	-93.8	-6.1 %	-5.4	-46.8	-45.7
EBIT	91.0	95.2	4.6 %	4.2	51.4	48.2
Mail	82.9	77.6	-6.3 %	-5.2	41.8	36.7
Parcel & Logistics	45.5	36.3	-20.0 %	-9.1	28.0	19.7
Retail & Bank	-20.4	1.1	>100 %	21.5	-9.7	0.3
Corporate/Consolidation ¹	-16.9	-19.9	-17.6 %	-3.0	-8.7	-8.4
Financial result	-13.5	5.7	>100 %	19.2	-14.6	9.1
Profit before tax	77.5	100.9	30.2 %	23.4	36.8	57.3
Income tax	-22.7	-22.3	1.8 %	0.4	-12.5	-10.6
Profit for the period	54.8	78.6	43.5 %	23.8	24.3	46.6
Earnings per share (EUR)²	0.83	1.13	36.0 %	0.30	0.38	0.67
Gross cash flow	161.9	156.7	-3.2 %	-5.3	84.0	76.9
Cash flow from operating activities	45.0	11.4	-74.7 %	-33.6	65.6	62.3
CAPEX	58.7	47.6	-18.9 %	-11.1	35.1	23.5
Free cash flow	-54.2	-23.0	57.5 %	31.2	-15.8	83.8
Operating free cash flow³	105.8	115.5	9.2 %	9.7	33.7	40.4

¹ Includes the intra-Group cost allocation procedure

² Undiluted earnings per share in relation to 67,552,638 shares

³ Free cash flow before acquisitions/securities/money market investments, growth CAPEX and core banking assets