



PRESS INFORMATION
12 March 2021

KEY FIGURES

EUR m	2019	2020	%	Change EUR m	Q4 2019	Q4 2020
Revenue	2,021.6	2,189.2	8.3%	167.6	559.3	691.3
Mail ¹	1,320.1	1,222.7	-7.4%	-97.4	349.9	339.4
Parcel & Logistics ¹	632.5	913.6	44.4%	281.1	195.2	336.9
Retail & Bank ¹	80.5	64.7	-19.7%	-15.8	17.1	18.9
Corporate/Consolidation ¹	-11.5	-11.7	-2.0%	-0.2	-2.9	-3.9
Other operating income	131.5	64.1	-51.2%	-67.4	17.6	20.1
Raw materials, cons. and serv. used	-495.7	-596.2	-20.3%	-100.5	-162.2	-217.9
Staff costs	-976.7	-1,041.4	-6.6%	-64.7	-232.0	-295.2
Other operating expenses	-361.3	-314.4	13.0%	46.8	-79.7	-75.6
Results from financial assets acc. for using the equity method	-0.6	1.5	>100%	2.2	-0.4	0.1
EBITDA	318.7	302.8	-5.0%	-15.9	102.7	122.9
Depreciation, amort., impairment	-118.1	-142.2	-20.4%	-24.1	-32.2	-43.7
EBIT	200.6	160.6	-19.9%	-40.0	70.5	79.2
Mail ¹	196.7	164.4	-16.4%	-32.3	67.8	57.7
Parcel & Logistics ¹	37.8	73.5	94.5%	35.7	16.4	40.9
Retail & Bank ¹	-4.6	-43.8	<-100%	-39.2	-2.7	-6.4
Corporate/Consolidation ¹	-29.4	-33.5	-14.2%	-4.2	-10.9	-12.9
Financial result	10.7	1.4	-86.5%	-9.3	-2.9	-2.5
Profit before tax	211.3	162.1	-23.3%	-49.3	67.7	76.8
Income tax	-66.8	-46.8	30.0%	20.1	-23.3	-25.9
Profit for the period	144.5	115.3	-20.2%	-29.2	44.4	50.8
Earnings per share (EUR)²	2.17	1.75	-19.2%	-0.42	0.69	0.72
Gross cash flow	333.7	327.1	-2.0%	-6.6	118.4	135.3
Cash flow from operating activities	327.4	732.6	>100%	405.2	98.7	214.1
Investment in property, plant and equipment (CAPEX)	-153.1	-143.3	6.4%	9.8	-52.9	-81.6
Free cash flow	36.7	739.6	>100%	702.9	-13.1	158.7
Operating free cash flow³	150.5	125.7	-16.5%	-24.8	16.4	31.1

¹ Adjusted for the new segment structure since 1 January 2020

² Undiluted earnings per share in relation to 67,552,638 shares

³ Free cash flow before acquisitions/securities/money market investments, Growth CAPEX and core banking assets; 2019: excluding cash inflow from the real estate development projekt Neutrogasse EUR 32.8m and credited repayment claims related to non-wage labour costs paid in previous periods EUR 65.7m