

KEY FIGURES

EUR m	Q1 2016	Q1 2017	Change	
			%	EUR m
Revenue excl. trans-o-flex	469.7	488.7	4.0 %	19.0
Revenue	592.8	488.7	-17.6 %	-104.1
thereof Mail & Branch Network Division	370.5	372.4	0.5 %	1.9
thereof Parcel & Logistics Division	222.3	116.2	-47.7 %	-106.1
Parcel & Logistics Division excl. trans-o-flex	99.2	116.2	17.2 %	17.0
thereof Corporate/Consolidation	0.0	0.0	-1.4 %	0.0
Other operating income	23.5	14.8	-37.2 %	-8.7
Raw materials, consumables and services used	-183.1	-99.9	45.5 %	83.3
Staff costs	-286.4	-263.0	8.2 %	23.5
Other operating expenses	-77.3	-62.3	19.4 %	15.0
Results from financial assets accounted for using the equity method	0.1	-0.5	<-100.0 %	-0.6
Earnings before interest, tax, depreciation and amortisation (EBITDA)	69.4	77.7	12.0 %	8.3
Depreciation, amortisation and impairment losses	-18.4	-23.4	-27.3 %	-5.0
Earnings before interest and tax (EBIT)	51.1	54.4	6.4 %	3.3
thereof Mail & Branch Network Division	71.6	74.0	3.4 %	2.5
thereof Parcel & Logistics Division	7.8	9.4	21.2 %	1.6
thereof Corporate/Consolidation	-28.3	-29.1	-2.9 %	-0.8
Other financial result	-0.2	-0.1	46.7 %	0.1
Earnings before tax (EBT)	50.8	54.2	6.7 %	3.4
Income tax	-12.2	-13.8	-13.6 %	-1.7
Profit for the period	38.7	40.4	4.5 %	1.7
Earnings per share (EUR) ¹	0.57	0.60	4.6 %	0.0
Cash flow from operating activities	60.1	61.8	2.9 %	1.7
Investments in property, plant and equipment (CAPEX)	-17.1	-14.8	-13.8 %	2.4
Operating free cash flow²	52.0	55.2	6.1 %	3.2

¹ Undiluted earnings per share in relation to 67,552,638 shares

² Free cash flow before acquisitions/securities and before new corporate headquarters

