



PRESS RELEASE  
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## KEY FIGURES

EUR m	Q1 2025 <sup>1</sup>	Q1 2026	Change	
			%	EUR m
<b>Revenue</b>	<b>763.6</b>	<b>770.7</b>	<b>0.9%</b>	<b>7.1</b>
Mail, Branch & Services	313.7	289.9	-7.6%	-23.8
E-Commerce & Logistics	418.3	447.4	6.9%	29.1
Bank	38.1	35.2	-7.6%	-2.9
Corporate/Consolidation	-6.6	-1.9	71.2%	4.7
Other operating income	32.0	32.0	0.0%	0.0
Raw materials, consumables and services used	-222.0	-234.9	-5.8%	-12.9
Expenses from financial services	-12.9	-8.7	32.8%	4.2
Staff costs	-360.2	-367.8	-2.1%	-7.6
Other operating expenses	-102.6	-102.1	0.5%	0.5
Results from financial assets accounted for using the equity method	1.0	1.3	33.9%	0.3
Net monetary gain	2.8	3.3	18.7%	0.5
<b>EBITDA</b>	<b>101.6</b>	<b>93.8</b>	<b>-7.6%</b>	<b>-7.7</b>
Depreciation, amortisation and impairment losses	-53.2	-57.0	-7.3%	-3.9
<b>EBIT</b>	<b>48.4</b>	<b>36.8</b>	<b>-23.9%</b>	<b>-11.6</b>
Mail, Branch & Services	37.4	27.5	-26.4%	-9.9
E-Commerce & Logistics	18.6	12.4	-33.3%	-6.2
Bank	-0.6	2.6	>100%	3.2
Corporate/Consolidation <sup>2</sup>	-7.0	-5.7	19.0%	1.3
Financial result	2.3	-14.2	<-100%	-16.5
<b>Profit before tax</b>	<b>50.7</b>	<b>22.6</b>	<b>-55.4%</b>	<b>-28.1</b>
Income tax	-11.1	-7.3	34.3%	3.8
<b>Profit for the period</b>	<b>39.6</b>	<b>15.3</b>	<b>-61.3%</b>	<b>-24.3</b>
<b>Earnings per share (EUR)<sup>3</sup></b>	<b>0.56</b>	<b>0.22</b>	<b>-60.8%</b>	<b>-0.34</b>
<b>Gross cash flow</b>	<b>81.4</b>	<b>70.7</b>	<b>-13.1%</b>	<b>-10.7</b>
<b>Cash flow from operating activities</b>	<b>64.0</b>	<b>137.6</b>	<b>&gt;100%</b>	<b>73.6</b>
CAPEX	24.8	20.6	-17.0%	-4.2
<b>Free cash flow</b>	<b>45.2</b>	<b>27.9</b>	<b>-38.3%</b>	<b>-17.3</b>
<b>Operating free cash flow<sup>4</sup></b>	<b>116.8</b>	<b>73.4</b>	<b>-37.2%</b>	<b>-43.4</b>

<sup>1</sup> Adjusted to the new segment structure from 1 January 2026

<sup>2</sup> Includes the intra-Group cost allocation procedure

<sup>3</sup> Undiluted earnings per share in relation to 67,552,638 shares

<sup>4</sup> Free cash flow before acquisitions, money market investments, growth CAPEX, CBA and cash held temporarily