



PRESS RELEASE
5 November 2024

KEY FIGURES

EUR m	Q1–3 2023	Q1–3 2024	%	Change	Q3 2023	Q3 2024
				EUR m		
Revenue	1,969.3	2,237.6	13.6%	268.2	684.5	732.4
Mail	866.7	911.0	5.1%	44.3	268.6	291.9
Parcel & Logistics	1,009.1	1,201.4	19.1%	192.2	380.7	396.5
Retail & Bank	118.6	146.0	23.1%	27.4	42.1	50.4
Corporate/Consolidation	-25.2	-20.8	17.2%	4.3	-6.9	-6.4
Other operating income	77.0	75.9	-1.4%	-1.0	39.0	28.1
Raw materials, consumables and services used	-597.0	-644.0	-7.9%	-47.0	-222.4	-210.2
Expenses from financial services	-12.0	-36.6	<-100%	-24.6	-6.1	-12.9
Staff costs	-886.7	-1,026.1	-15.7%	-139.4	-307.5	-333.4
Other operating expenses	-274.5	-311.1	-13.4%	-36.7	-96.5	-115.0
Results from financial assets acc. for using the equity method	1.5	3.1	>100%	1.6	0.7	1.7
Net monetary gain	4.8	6.1	28.0%	1.3	1.7	2.5
EBITDA	282.4	304.9	7.9%	22.4	93.4	93.4
Depreciation, amortisation and impairment losses	-151.7	-160.1	-5.6%	-8.5	-57.8	-54.2
EBIT	130.8	144.7	10.7%	14.0	35.6	39.2
Mail	102.1	115.2	12.8%	13.0	24.5	32.2
Parcel & Logistics	60.7	64.7	6.7%	4.1	24.3	17.5
Retail & Bank	-5.6	-7.4	-33.2%	-1.9	-6.7	-2.2
Corporate/Consolidation ¹	-26.5	-27.7	-4.9%	-1.3	-6.6	-8.4
Financial result	-3.5	-2.6	26.1%	0.9	-9.2	-1.0
Profit before tax	127.2	142.1	11.7%	14.9	26.3	38.2
Income tax	-36.5	-36.0	1.2%	0.4	-14.2	-10.5
Profit for the period	90.8	106.1	16.9%	15.3	12.2	27.6
Earnings per share (EUR)²	1.30	1.48	14.0%	0.18	0.17	0.37
Gross cash flow	216.1	276.3	27.9%	60.2	59.4	90.4
Cash flow from operating activities	73.4	58.4	-20.4%	-15.0	62.0	-127.4
CAPEX	97.9	90.7	-7.4%	-7.3	50.3	44.3
Free cash flow	22.1	-19.2	<-100%	-41.4	45.1	-173.4
Operating free cash flow³	177.2	229.3	29.4%	52.1	61.7	82.2

¹ Includes the intra-Group cost allocation procedure

² Undiluted earnings per share in relation to 67,552,638 shares

³ Free cash flow before acquisitions/securities/money market investments, Growth CAPEX and core banking assets